



4th CSR Conference: Capacity Building in the CSR Ecosystem

Speaker Bios for Session 3: Healthcare & Livelihoods – Short Term & Long Term



Ravi Krishnan is Chief Administrative Officer for Goldman Sachs Services in India. He is a member of the firm's India Strategic Locations Executive and Leadership Councils, the India Diversity Committee and has oversight for Risk and Resilience across all strategic locations for the firm. He is also responsible for the firm's external engagement and branding strategy in India, including Corporate Social Responsibility. Ravi joined Goldman Sachs in 1998 as a Vice President in the Finance Division in Hong Kong and took over as financial controller for Asia Pacific Ex-Japan in 2002. He relocated to India in 2004 as Chief Financial Officer of Goldman Sachs India and was one of the key

members of the team that helped conceptualize and set up the Goldman Sachs office in Bengaluru and the domestic business Mumbai. Ravi was named Managing Director in 2006. Prior to joining Goldman Sachs, he worked at other investment banks for several years and before that was partner of a chartered accountancy firm that he founded.

Ravi is a fellow of the Aspen Institute's India Leadership Initiative and represents the firm as Chair of the Karnataka Chapter of the American Chamber of Commerce in India.

Sandeep Singhal

Co-Founder & MD, Nexus Venture Partners

Sandeep Singhal co-founded Nexus Venture Partners (www.nexusvp.com), in 2006 along with other successful entrepreneurs with prior investing experience. Nexus Venture Partners has \$1.5 billion under management and has an active portfolio of over 75 companies across the technology, enterprise, consumer services, internet and mobile, alternate energy and agribusiness sectors. Sandeep represents Nexus on the boards of Eka Software Solutions (Commodity Trading & Risk Management Software), Intellolabs (agri produce quality assessment), Mayadata (container attached storage), Pando (freight management solutions), Sedemac (Engine and motor controls), Sohan Lal Commodity Management (agri-logistics and financing solutions), Suminter India Organics (organic exports) and Uniken (Enterprise security).



Prior to Nexus, Sandeep was co-founder & CEO of Medusind Solutions, one of the leading healthcare outsourcing companies in India which was acquired by a US private equity firm. He was also co-founder & Managing Director of eVentures India, started in 1999 to focus on incubating and

investing in early-stage Indian startups. At eVentures, Sandeep invested in CustomerAsset (acquired by Firstsource), Mentorix Solutions (acquired by Lionbridge), Intigma (acquired by Emptoris), and MakeMyTrip (sale to SAIF Partners). He has held senior roles at McKinsey & Company, Digital Equipment and EDA Systems.

Sandeep has an MBA (with Distinction) from The Wharton School with a dual Major in Finance and Marketing, and a BS in Electrical Engineering from Stanford University. He is on the Board of TiE Mumbai and is actively involved with the Wharton and Stanford India Alumni Associations and various philanthropic organizations.



Mr. Devesh Varma, a Masters in Computer Science from USA, has spent a decade in USA working for the state of Massachusetts in building healthcare technology solutions. During his stay in US he was also part of the team working on building one of the first online stem cell registry in the world. Mr. Varma has 18 years of experience in leading building and delivering large scale impactful solutions and services in the public health domain, Mr. Varma understands the technological needs of the health care ecosystem in India and is working on building newer and appropriate technologically-advanced beneficiary care modalities to make Primary Healthcare more Affordable, Accessible and Available.

In his current role, at Piramal Swasthya as Vice President & Chief technology officer (CTO), Mr. Varma leads Piramal Swasthya's long-term technology strategy & vision. He is primarily responsible for Piramal Swasthya's ICT program, technology innovation & collaboration, public health technology thought leadership and advanced technology incubations. Mr. Varma also provides leadership for the continued design & development of an innovative, robust, and secure data driven information technology integrated EHR platform (AMRIT – Accessible Medical Records via Integrated Technologies) for the primary care. Piramal Swasthya is building this platform as a public good for India. He also has been instrumental in creating the data collection framework and the technology backbone for the NITI Aspirational District Transformation (ADT) program.

Mr. Varma strongly believes that the focus in public health technology should be on finding the appropriate technology solution however the bigger impetus should be on changing the attitudes and behaviours around increasing the technology adoption & diffusion. There is a strong need to put in a lot of thought around building a robust social behaviour change communication strategy around technology to change the end users perception around the usage of technology enabled systems.

Mr. Varma brings robustness in the data collection process. He is a big proponent of the 'first time right' approach to data quality. His experience in the US with protected health information and its storage has helped Piramal Swasthya create its own data portability, accountability and analytics strategy.

As a technology enthusiast Mr. Varma firmly believes that the issues we face are not insurmountable - this does not necessarily mean that the answer is obvious or easily implemented. However, he believes in asking the right questions that will reveal the deepest issues and then build out from there. Technology, he believes must be combined with process and culture, and not just plug and go.

Dr. Kshama Kothari (Kshama) has 10 years of experience in diverse roles in healthcare sector. Her diverse experiences include product management and medical advisory at Janssen pharmaceuticals (Johnson and Johnson), Business Consulting servicing MNCs for Market Assessment and Health Economics and Outcomes and Research, as well as primary care practice as a general physician (allopathy).



At Social Alpha (Foundation for innovation and Social Entrepreneurship), Kshama is a part of the Healthcare Portfolio and Innovations team. Her pursuit is to strengthen the start-up ecosystem in India. The key focus of her work is to enable the “lab to market” journey for enterprises that leverage science and technology to improve access, affordability and availability of healthcare.

Kshama has earned her M.B.B.S from Lokmanya Tilak Municipal Medical College, Mumbai and an MBA in Hospital and Healthcare Management from Symbiosis International University, Pune.



Aarti Mohan, Co-Founder and Partner, Sattva Consulting

Aarti is a co-founder and Partner at Sattva Consulting and she heads the Research, Advisory & Programmes Practice at Sattva, that works closely with Foundations, Multi-laterals, and their ecosystems to deliver impact.

Aarti has over 12+ years of experience spanning consulting, research, content creation and business leadership at Sattva. As part of her earlier role leading Research Advisory, Aarti has led the creation of several flagship research and knowledge reports and multiple engagements curating knowledge exchanges in the sector bringing together funders, philanthropists, foundations, and non-profits; she has also spoken and curated discussions at leading conferences. Aarti supports the government advisory engagements that Sattva executes in multiple states in India on critical programmes. Aarti has led several research, programmes and ecosystem engagements looking particularly at women’s economic empowerment.

Aarti has a degree in computer engineering from BITS, Pilani and is an alumna of the Management Programme for Women Entrepreneurs (MPWE) at IIM-Bangalore.